SUCCESS STORY

Record of safety, efficiency exceeds client's standards



MPW'S PROACTIVE PROCESS PREVENTS SAFETY INCIDENTS

11211

A Northern Ohio steelmaker was seeking a new industrial cleaning provider after its former contractor had reported numerous OSHA-recordable incidents, causing losses in man-hours and plant efficiency. Further, the facility was seeking an industrial cleaning company that would complete its work with greater levels of quality and efficiency.

The steel producer didn't need to look far. For many years the facility relied on MPW to provide the safe, efficient cleaning solutions on a project-by-project basis.

SOLUTION

The customer awarded MPW the entire industrial cleaning contract, citing MPW's impeccable safety track record.

MPW continues to expand its partnership with this client through close-knit relationship building, constant two-way client communication and excellent job performance.

MPW implemented job-performance surveys for its projects to ensure it was meeting or exceeding the client's safety, quality and efficiency expectations.

RESULTS



MPW has not had an OSHA-recordable incident at the site. This was accomplished through MPW's proactive process of reporting and preventing potential problems before they happen. MPW has reduced its average emergency-response rate at the site to less than one hour. MPW has tripled its business with this customer over the longterm relationship. COMMITMENT TO SAFETY

MPW recorded zero safety incident during this project