

MPW Wins "Supplier of the Year"

AK Steel presented MPW Industrial Services with its "Supplier of the Year" award November 16, 2007. MPW earned this award for outstanding service, value and strategic support to the steel manufacturer.

According to AK Steel's Chairman, President and CEO James L. Wainscott, MPW met 267% of AK Steel's system-wide cost savings goal.

"Our award recipients provided exceptional value to AK Steel this year," said Mr. Wainscott. "Each of them found innovative ways to supply us with quality products and services, delivered at significant cost savings to our company."

MPW's commitment to help increase AK Steel's profitability by reducing their total spend is evident in the quantity and quality of our work. Our teams have consistently delivered impeccable service and swift response, while leveraging cost-reduction strategies.

MPW's presence in the Middletown Works is the largest of the AK plants with over 130 on-site personnel. Strategic sourcing has reduced Middletown's total spend through productivity improvements, ranging from operating mobile equipment with 20% fewer pieces of equipment to providing an on-site safety training facility.

MPW's role continues to expand in other AK Mills as requirements change. Productivity improvements and swift response time has produced considerable savings to Mansfield, OH and Rockport, IN Works. MPW has also realized successes at Ashland, KY; Butler, PA; and Zanesville, OH facilities.

AK Steel is a Fortune 500 company with more than \$6 billion in sales and a footprint in Ohio, Indiana, Kentucky and Pennsylvania. They are a major producer of flat-rolled carbon, stainless and electrical steel products, as well as carbon and stainless tubular steel products.

MPW serves a number of major power generation companies including AEP, Duke Energy, TVA, Progress Energy and Reliant Energy. With 35 years of industrial cleaning experience, we increase profits by:

- Decreasing your operating expense
- Increasing your operation's productivity by maximizing your generation
- Minimizing your environmental, health and safety concerns
- Enhancing your competitive advantage through increased reliable output at lower cost

MPW's efforts translate into more profit for our customer. MPW is a leader in providing integrated industrial cleaning, high purity water management, facility management and production support services.

This year has been significant for MPW. We celebrated our 35th anniversary, received the prestigious "Supplier of the Year" award and restructured our geographic coverage to provide superior service and support. Behind the scenes, we expanded our operator and technician safety education program to include site-specific equipment training.

As we move into 2008, MPW will continue our efforts towards becoming your premier provider. Customers come to expect unmatched service, consultative support and the highest regard for safety.

With more than 2,000 trained personnel, over 1,600 pieces of mobile equipment, and multi-site custom fabrication facilities, MPW has the experience and the resources to handle projects of virtually any magnitude.

Our goal is to deliver the best service in the industry. MPW understands our customers' needs for today, as we remain flexible to meet the requirements of tomorrow.

